

Message Text

UNCLASSIFIED

PAGE 01 JIDDA 03924 091118Z

47

ACTION NEA-09

INFO OCT-01 ISO-00 EB-05 CIAE-00 INR-10 NSAE-00 RSC-01

PM-07 DRC-01 /034 W

----- 052393

R 091040Z JUL 74

FM AMEMBASSY JIDDA

TO SECSTATE WASHDC 7814

INFO USDOC WASHDC

AMEMBASSY TEL AVIV

SECDEF WASHDC

COE MEDDIV LIVORNO

UNCLAS JIDDA 3924

E.O.: 11652: N/A

TAGS: BEXP, MASS, SA

SUBJ: WHITTAKER AWARDED MODA MEDICAL CONTRACT

REF : STATE 113695 (NOTAL)

1. MINISTRY OF DEFENSE ON JULY 6 SIGNED THREE-YEAR, NINETY-SIX MILLION DOLLAR CONTRACT WITH WHITTAKER CORPORATION WHEREBY WHITTAKER WILL STAFF MODA HOSPITALS AT JIDDA, KHAMIS MUSHAYT, AND TABUK. CONTRACT CALLS FOR HOSPITALS TO BEGIN HANDLING OUTPATIENTS IN NINETY DAYS WITH FULLY-MANNED OPERATION TO BEGIN FOLLOWING COMPLETION OF STAFF HOUSING IN TWELVE MONTHS. JOB OF OVERSEEING HOUSING CONSTRUCTION AT TABUK AND KHAMIS MUSHAYT HAS BEEN GIVEN TO US ARMY CORPS OF ENGINEERS AND WILL REQUIRE MAXIMUM EFFORT TO INSURE COMPLETION ON TIME.

2. WHITTAKER HAD BEEN HIGHEST OF FOUR BIDDERS, THIRY-FOUR MILLION DOLLARS ABOVE LOW BIDDER, ALSO AN AMERICAN FIRM. AWARD OF CONTRACT TO WHITTAKER IS NOT ONLY EVIDENCE OF IMPORTANCE OF ASSISTANCE BY GOOD LOCAL AGENT BUT ALSO ILLUSTRATES THAT SUBMITTING LOWEST PRICE IS NOT NECESSARILY THE KEY TO SUCCESS IN SAUDI ARABIA. ONCE NEGOTIATIONS WITH FIRMS BEGIN THERE ARE OFTEN OPPORT-
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 JIDDA 03924 091118Z

UNITIES TO REFINE AND ADJUST INITIAL BIDS AND EVENTUALLY

ARRIVE AT AGREEMENT WITH SAG.

AKINS

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: MEDICAL PERSONNEL, HOSPITALS, SERVICE CONTRACTS
Control Number: n/a
Copy: SINGLE
Draft Date: 09 JUL 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974JIDDA03924
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740182-0185
From: JIDDA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740766/aaaacecd.tel
Line Count: 63
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: STATE 113695 (NOTAL)
Review Action: RELEASED, APPROVED
Review Authority: boyleja
Review Comment: n/a
Review Content Flags:
Review Date: 28 JUN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <28 JUN 2002 by thomasv0>; APPROVED <15 JAN 2003 by boyleja>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: WHITTAKER AWARDED MODA MEDICAL CONTRACT
TAGS: BEXP, MASS, SA, WITTAKER
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005